

Acronis

Acronis Brand Sales Specialist

Charles Mountain

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Supporting Acronis in US, Canada
and LATAM from NY



How Can Charles Help You?

- Assist with Acronis Business Development Activities
- Onboarding New Partners
- Assist with Quoting
- Assist With Licensing and Product Questions
- Joint Calls with Partners and Their Customers
- Sales Trainings and Demo Calls
- Discuss Partner Program and Promotions

Charles has been working hand in hand with the Acronis team now as the first Acronis specialist at Climb Channel Solutions. He has worked for several years in the channel, and is able to help service providers start a new practice or grow their existing portfolio. He is the perfect resource for all your cybersecurity needs.