

Bitdefender®

Bitdefender Brand Sales Specialist

Rich Jack

1.800.847.7078 x7442

RichJ@climbcs.com

Supporting Bitdefender in North America
from New Jersey

Bitdefender Sales & Technical Certification



How Can Rich Help You?

- Assist with business development and enablement of Bitdefender's solution
- Onboarding of new partners
- Review of partner program and highlights
- MSP licensing overview and feature sets
- Bitdefender comparisons to other security vendors in the marketplace
- Licensing questions and concerns
- Sales trainings and seminars

Rich has a long history of working with networking and network security platforms, both cloud and on-premise based. This makes him an excellent fit to support the Bitdefender product portfolio from a sales and support perspective. Rich's focus is to enhance the overall visibility of the Bitdefender brand and is happy to help his partners learn and grow with Bitdefender.

CLIMB

For Marketing Inquiries please reach out to:

Beth Klein

Vendor Partner Manager

1-800-847-7078 x7405

BethK@climbcs.com