



## SolarWinds Brand Sales Specialist

**Tim Metcalf**

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Support North America and Canada  
from NorthWood, New Hampshire



## How Can Tim Help You?

- Reseller Enablement
- Demand Generation
- Uncover Customer Opportunities
- Joint Calls with Partner and Customers
- Provide Sales Training
- Assist with Quotes and Orders

*Tim works to ensure you are getting the assistance you need and your questions are answered promptly and accurately the first time. With 7 years of experience with various vendors from all levels of the IT stack, he strives to have a deeper understanding of both the SolarWinds solution as well as the most efficient path to success for your organization and your end users.*