

SOPHOS

Sophos Brand Sales Specialist

Victoria Richards

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Supporting Sophos in North America
from New England



How Can Victoria Help You?

- Assist with Business Development activities
- Onboarding new partners
- Review of Partner Program
- Assist with Quotes and Orders
- Sales Trainings
- Joint Calls with Partner and their Customers
- Assist with licensing questions & recommend upsell opportunities
- MSP Licensing Overview
- Provide Reseller Training

Victoria got her start in cybersecurity with Sophos 5 years ago. Victoria's background knowledge of the Sophos solution gives her the skills needed to support both partner enablement and customer success. Victoria is passionate about and focused on working closely with VARs and MSPs to grow their business successfully.

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For Marketing Inquiries please reach out to:

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