

MEET OUR TINTRI TEAM

Our hand-picked Tintri team—100% dedicated to all Tintri product lines—enables us to provide you with the very best customer service and sales experience in the distribution domain.

The Climb Tintri team is here to assist with the entire sales lifecycle—sales training to demand generation to order and support services. We know the unique challenges you face—and are ready and able—to support you. Take advantage of our relationships and product knowledge with confidence!

We Offer the Following Tintri Support:

- Fast and accurate quotes
- Dedicated Sales, Technical and Marketing resources to help grow current pipeline/business and assist in discovering new opportunities
- Flexible Payment Options – We will offer flexible terms on a case by case basis
- Partner Resources—From data sheets to event information & support—we have you covered
- Access to GSA and CMAS sales contracts

Why Climb and Tintri

Partnering with Tintri Accelerates Your Customers' Business

Data center operations are getting more complicated and challenging every day. No single product or vendor can solve all these challenges alone. As a leader in Intelligent Infrastructure, Tintri has overcome virtualized and database storage challenges. However, there is more to do. We seek to bring together technologies that deliver on our vision of an autonomous data center to give our customers an experience that challenges convention and to empower them to be more successful than ever in their endeavors.

Our goal is to make partnering with us easy and advantageous by helping you make the most of your organization's skills and specializations. We want to help you identify more opportunities that generate predictable profitability so you can grow and expand your business. Our commitment is to work together for mutual success.



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For marketing related questions please reach out to:
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