

CLIMB



Climb is a specialty distributor, focused on emerging and disruptive technologies within the datacenter ecosystem. We are the trusted advisor for growing and executing your channel strategies.

Why Climb Channel Solutions

Climb will grow your business by...

- ▶ Introducing new technologies with high margins to your portfolio
- ▶ Providing sales support, training/enablement and resource navigation
- ▶ Serving as certified product and program champions
- ▶ Offering creative financing options
- ▶ Assisting with business development and marketing

40+
YEARS IN
BUSINESS

150
TECHNOLOGY
VENDOR
PARTNERS

601M
IN REVENUE
IN 2019

#1
CHOICE FOR
EMERGING
VENDORS

WHAT MAKES CLIMB DIFFERENT?

- ▶ Field sales and inside sales certified on technologies
- ▶ Financing, flooring, and flexible payment options
- ▶ Self-service ordering and instant license key delivery
- ▶ Accelerated onboarding for immediate GTM execution
- ▶ Use business intelligence for identifying strategic targets

Become a Climb Reseller!
<https://www.climbcs.com/resellerapp>