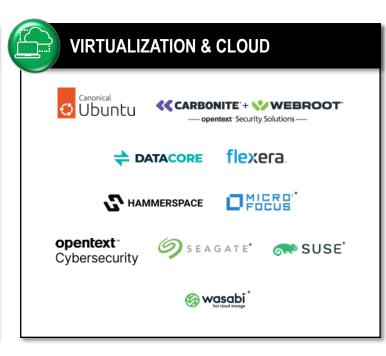


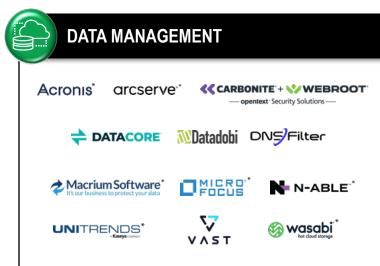
### Top Vendors — PARTNER ECOSYSTEM

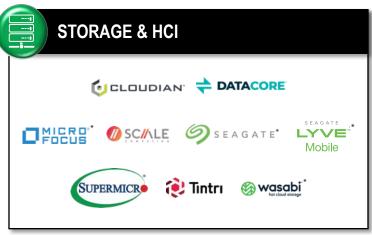
















Bitdefender<sup>\*</sup> \*\*\* BlackBerry. Acronis\* arcserve°\*





Delinea

















**Kitewarks** 









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Acronis sets the standard with its backup, disaster recovery, and secure file sync and share solutions. Powered by the Acronis AnyData Engine and more than 100 patents, it delivers easy, complete and affordable data protection across any environment — virtual, physical, cloud and mobile. More than 5 million consumers and 500,000 businesses in over 145 countries trust Acronis to protect their data. www.acronis.com \*Brand sales specialist available

**CITCSETVE**\* As the world's most experienced provider of data protection solutions, Arcserve's roots in innovation run deep. Starting with the release of their first backup solution in 1988, Arcserve leverages their heritage to develop transformative technological solutions for any data protection need. Going beyond data protection alone, Arcserve takes a whole-business approach to protecting the time, money, and productivity of their customers by removing the complexity of backing up and restoring critical business data. Today, their award-winning solutions are used by organizations in more than 150 countries around the world. www.arcserve.com \*Brand sales specialist available

**Bitdefender** \* Whether your customers need protection for a single device, a smart home, their small business, hybrid infrastructure or Enterprise datacenter, Bitdefender has the product that delivers the best security, unparalleled performance and incredible ease of use. Unlike traditional vendors patching together pre-virtualization and pre-cloud Windows applications, Bitdefender GravityZone combines all the security services organizations need into a single delivery platform to reduce their cost of building a trusted environment for all endpoints. www.bitdefender.com \*Brand sales specialist available

\*\*\* BlackBerry.

BlackBerry provides a single platform for securing, managing, and optimizing how intelligent endpoints are deployed in the enterprise, enabling customers to stay ahead of the technology curve that will reshape every industry. www.blackberry.com

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In 2019, Webroot and its parent company Carbonite were acquired by OpenText, a global leader in Enterprise Information Management. Together, we are a market leader in cyber resilience, offering total endpoint protection and disaster recovery for any sized business. www.opentext.com www.carbonite.com

**CyberRes** is a product line of Micro Focus, one of the largest pure-play software companies in the world, including brands from heritage HPE Software, NetIQ, Novell and Attachmate. In the world of Security, CyberRes offers portfolios of solutions in Application Security, Data Data Privacy and Protection, Identity and Access Management and Security Operations. Each solution is intended for modern hybrid clouds, and each is embedded with machine learning. Micro Focus helps customers bridge the old and the new by maximizing the ROI on existing software investments and enabling innovation in the new hybrid model for enterprise IT. www.cyberes.com





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Delinea's cyber security software prevents attacks by securing passwords, protecting endpoints, and controlling access. www.delinea.com

Flexera gives companies clarity into their technology "black hole," helping business leaders turn IT insight into action. With a portfolio of integrated solutions that deliver unparalleled technology insights and agility, Flexera helps enterprises realize IT's full potential to accelerate their business. <a href="https://www.flexera.com">www.flexera.com</a>



Designing the industry's first bypass test access point (TAP) is just one of the many benchmarks for success, and since 2011, Garland Technology has accelerated research and development, alongside a commitment to product evolution and quality, to

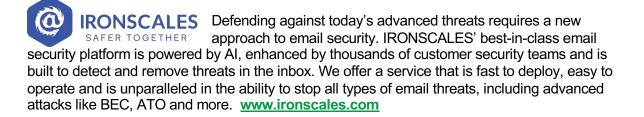
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\* GFI's goal is to provide businesses with all the solutions needed to effectively discover, manage and secure their IT environment. GFI provides web and mail security, archiving, fax, networking and security software. They will keep pace as your customers' businesses grow. And they're always making their business solutions even better. <a href="https://www.gfi.com">www.gfi.com</a> \*Brand sales specialist available



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\* Imperva is a leading provider of data and application security solutions that protect business-critical information in the cloud and on-premises. Imperva protects cloud applications, websites and applications, files, SharePoint systems, databases and big data repositories from both theft and extortion attacks. Their technology provides visibility into how users access data and applications and uses sophisticated user tracking and classification to detect and block cyberattacks, botnets, unauthorized users and malicious insiders. <a href="https://www.imperva.com">www.imperva.com</a> \*Brand sales specialist available







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Paessler believes that monitoring plays a vital part in reducing humankind's consumption of resources. Monitoring data helps customers to optimize their IT, OT and IoT infrastructures, and to

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In 2019, Webroot and its parent company Carbonite were acquired by OpenText, a global leader in Enterprise Information Management. Together, we are a market leader in cyber resilience, offering total endpoint protection and disaster recovery for any sized business. www.opentext.com www.carbonite.com



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# DATA MANAGEMENT

MICRO\* Micro Focus is one of the largest pure-play software companies in the world, including brands from heritage HPE Software. NetIQ. Novell and Attachmate. In the world of Software and Application

Lifecycle, Micro Focus offers portfolios of products dedicated to Application Delivery Management in the form of Application Lifecycle Management, Project and Portfolio Management, Quality Testing, Performance Testing and Deployment Automation. Micro Focus helps customers bridge the old and the new by maximizing the ROI on existing software investments and enabling innovation in the new hybrid model for enterprise IT. www.microfocus.com \*Brand sales specialist available

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Unitrends increases uptime, productivity, and confidence in a world in which IT professionals must do more with less. Their all-in-one backup appliances simplify data protection, application spin-up, and SLA policy auto-mation. Seamless integration with the cloud delivers long-term retention and fast disaster re-covery. The old way to backup forces customers to manually integrate software, analytics, de-duplication, hardware, and cloud. Unitrends eliminates backup complexity and stress with all-in-one enterprise backup and continuity. www.unitrends.com \*Brand sales specialist available

The VAST Data Platform is a breakthrough approach to data-intensive computing that serves as the comprehensive software infrastructure required to capture. catalog, refine, enrich, and preserve data through real-time deep data analysis and deep learning. Built from the ground up as a Disaggregated and Shared-Everything (DASE) all-flash architecture, VAST Data is specifically engineered to make flash affordable for all your applications. www.vastdata.com/



Wasabi is at the core of your enterprise-ready business cloud. For many companies, migrating their data to the cloud is a necessity, but with Wasabi it's also an opportunity. An opportunity to

choose a bottomless cloud of storage that's 1/5 the cost of AWS S3 and faster than the competition. Whether you need a second copy in the cloud, off-site disaster recovery, an active and accessible data archive, or long term storage, Wasabi's breakthrough price-performance makes the choice simple. One price. Lightning fast speed. No hidden fees. Wasabi hot cloud storage for all your data needs. www.wasabi.com \*Brand sales specialist available

























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Lyve™ Mobile from Seagate® is a high-capacity edge storage solution that enables businesses to aggregate, store, move, and activate their data. Scalable, modular, and vendor agnostic, this integrated solution eliminates network dependencies so you can transfer mass data setsin a fast, secure, and efficient manner. With

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Tintri's file system — the foundation of any storage system — was built by the team that created ESX server. They have removed the constraints of legacy storage — no LUNs, volumes, block

protocols, and more. They have a deeper understanding of, and deeper integration with, customers' entire virtualization ecosystem. And so only Tintri can Automate across their infrastructure, predict every need 18 months into the future, speed up development and test cycles, see inside every individual virtual machine, guarantee performance for every application, and recover data in seconds to avoid disaster. <a href="https://www.tintri.com">www.tintri.com</a>



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