

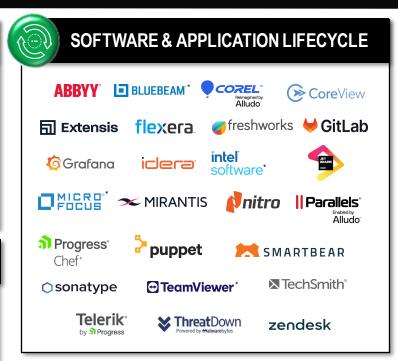
Top Vendors — PARTNER ECOSYSTEM

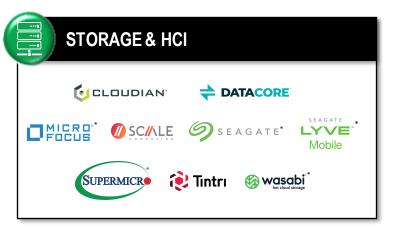
















Acronis*

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imperva*







Kitew crks









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Security Compass























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CITCSETVE* As the world's most experienced provider of data protection solutions, Arcserve's roots in innovation run deep. Starting with the release of their first backup solution in 1988, Arcserve leverages their heritage to develop transformative technological solutions for any data protection need. Going beyond data protection alone. Arcserve takes a whole-business approach to protecting the time, money, and productivity of their customers by removing the complexity of backing up and restoring critical business data. Today, their award-winning solutions are used by organizations in more than 150 countries around the world. www.arcserve.com *Brand sales specialist available

BEYOND

Invisible Multi-Factor Authentication: Think DUO, but easier to use and more secure. Eliminate ransomware and account takeovers. Stop 80% of breaches that start with passwords. Invisible strong authentication. Security without friction. No passwords, no one-time codes, no user actions or second devices required. Just three unphishable factors.

www.beyondidentity.com

* Whether your customers need protection for a single device, a smart home, their small business, hybrid infrastructure or Bitdefender[®] Enterprise datacenter, Bitdefender has the product that delivers the best security, unparalleled performance and incredible ease of use. Unlike traditional vendors patching together pre-virtualization and pre-cloud Windows applications, Bitdefender GravityZone combines all the security services organizations need into a single delivery platform to reduce their cost of building a trusted environment for all endpoints. www.bitdefender.com *Brand sales specialist available

CARBONITE + WEBROOT An OpenText Company. Not so long ago, we used to protect important documents with a carbon — opentext - Security Solutions copy. Then, computers came along. And we started losing data left and right. Now, whether your data lives on a computer, a server or in the cloud, Carbonite helps keep it safe from the common causes of data loss.

In 2019, Webroot and its parent company Carbonite were acquired by OpenText, a global leader in Enterprise Information Management. Together, we are a market leader in cyber resilience, offering total endpoint protection and disaster recovery for any sized business. www.opentext.com www.carbonite.com

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CyberRes * CyberRes is a product line of Micro Focus, one of the largest pure-play software companies in the world, including brands from heritage HPE Software, NetIQ, Novell and Attachmate. In the world of Security, CyberRes offers portfolios of solutions in Application Security, Data Data Privacy and Protection, Identity and Access Management and Security Operations. Each solution is intended for modern hybrid clouds, and each is embedded with machine learning. Micro Focus helps customers bridge the old and the new by maximizing the ROI on existing software investments and enabling innovation in the new hybrid model for enterprise IT. www.cyberes.com





Delinea

Delinea's cyber security software prevents attacks by securing passwords, protecting endpoints, and controlling access.

www.delinea.com

DNS Filter is the most accurate threat detection and content filtering tool on the market today. Detecting threats up to 7 days sooner that other solutions, DNS Filter has flexible deployment options, including Roaming Clients for all O/S, and Active Directory integration. DNS features fit any organization, whether you are fully remote, hybrid, or in office. https://www.dnsfilter.com/

Your customers deserve full visibility into all tiers of their IT environment, as well as the insights that lie untapped in their wire data—insights that can help them increase security, drive down costs, optimize efficiency, and improve end-user experience. ExtraHop exists to help customers fully access their wire data and uncover those insights. It really is that simple. www.extrahop.com

FIREMON is a highly scalable, vendor agnostic, network security policy management solution. (NSPM). We provide firewall policy visibility, automation, compliance and risk analysis across heterogeneous and hybrid cloud networks enabling customers to achieve unified visibility and change awareness across the hybrid estate, achieve continuous compliance, reduce human error (IE. misconfigurations) and reduce operational & security costs through intelligent automation. https://www.firemon.com/

Flexera gives companies clarity into their technology "black hole," helping business leaders turn IT insight into action. With a portfolio of integrated solutions that deliver unparalleled technology insights and agility, Flexera helps enterprises realize IT's full potential to accelerate their business. www.flexera.com



Designing the industry's first bypass test access point (TAP) is just one of the many benchmarks for success, and since 2011, Garland Technology has accelerated research and development, alongside a commitment to product evolution and quality, to

become the leader for the industry's most reliable test access point (TAP) and packet broker solutions. www.garlandtechnology.com

GFI's goal is to provide businesses with all the solutions needed to effectively discover, manage and secure their IT environment. GFI provides web and mail security, archiving, fax, networking and security software. They will keep pace as your customers' businesses grow. And they're always making their business solutions even better. www.gfi.com *Brand sales specialist available



Illumio enables organizations to realize a future without high-profile breaches by providing visibility, segmentation, and control of all network communications across any data center or cloud. www.illumio.com





* Imperva is a leading provider of data and application security solutions that protect business-critical information in the cloud and on-premises. Imperva protects cloud applications, websites and applications, files, SharePoint systems, databases and big data repositories from both theft and extortion attacks. Their technology provides visibility into how users access data and applications and uses sophisticated user tracking and classification to detect and block cyberattacks, botnets, unauthorized users and malicious insiders. www.imperva.com *Brand sales specialist available

Invicti Security is transforming the way web applications are secured. An AppSec leader for more than 15 years, Invicti enables organizations in every industry to continuously scan and secure all of their web applications and APIs at the speed of innovation. Invicti provides a comprehensive view of an organization's entire web application portfolio, and powerful automation and integrations enable customers to achieve broad coverage of even thousands of applications. Invicti is headquartered in Austin, Texas, and serves more than 3,500 organizations of all sizes all over the world. For more information, visit our website. www.invicti.com

Jamf's purpose is to simplify work by helping organizations manage and secure an Apple experience that end users love and organizations trust. Jamf is the only company in the world that provides a complete management and security solution for an Apple-first environment that is enterprise secure, consumer simple and protects personal privacy. To learn more, visit www.jamf.com

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Kiteworks Kiteworks empowers organizations to ensure regulatory compliance, and effectively manage risk in every send, share, receive and save of sensitive content. https://www.kiteworks.com/

LOGICGATE LogicGate Risk Cloud® is a no-code governance, risk, and compliance (GRC) platform that scales and adapts to your changing business needs and regulatory requirements. It provides solutions for every GRC use case from one integrated platform to help you build, evolve, and communicate a market-leading risk strategy and program. www.logicgate.com

LogRhythm is a world leader in NextGen SIEM, empowering successfully reduce risk by rapidly detecting, responding to and neutralizing damaging cyberthreats. The LogRhythm platform combines user and entity behavior analytics (UEBA), network traffic and behavior analytics (NTBA) and security automation & orchestration (SAO) in a single end-to-end solution.

www.logrhythm.com





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To empower the world to fight cyber threats by inspiring the TRY HARDER mindset by providing a learning platform and learning paths that offer the most rigorous infosec training in the industry. Founded in 2007 by the creators of Kali Linux, OffSec (formerly known as Offensive Security) is the

leading provider of continuous professional and workforce development, training, and education for cybersecurity practitioners. OffSec's learning methodology and practical, handson courses help organizations fill the infosec talent gap by training their teams on today's most critical skills. www.offsec.com

Proofpoint is a Global Leader in the Email Security and Cybersecurity proofpoint. space. Proofpoint Essentials is a cloud-based multi-tenant solution designed for MSP's, providing complete defense against today's advanced email threats. The service is backed by Proofpoint's market-leading security technology that is currently protecting more than 80% of Fortune 100 Companies. Partners can now offer customers Enterprise class email protection from business email compromise (BEC), ransomware, phishing, malware, spam, as well as protection beyond the inbox by offering features including data loss prevention, social media protection, custom policy based email filtering, enforced email encryption, archiving and more. www.proofpoint.com

Security Compass is a leading cybersecurity company that was founded in 2004 by a team of experienced penetration testers and security professionals. With a strong commitment to developing secure applications, Security Compass has become a pioneer in the application security industry. https://www.securitycompass.com/



Security Scorecard

Security Scorecard is a powerful tool used to discover and remediate your IT Infrastructure discover and remediate your IT Infrastructure risk

as well as cyber security risk in your vendor and business partner environment. Work collaboratively with third parties to reduce risk and improve security posture. Accurate security ratings, advanced data analytics, and actionable insights. www.securityscorecard.com



SOLARWINDS** SolarWinds provides purpose-built products that are designed to make jobs easier for IT professionals,

MSPs, and DevOps pros. Solarwinds offers value-driven products and tools that solve a broad range of IT management challenges related to networks, servers, applications, storage, virtualization, cloud, or development operations. Whether you're an MSP responsible for multiple customers, or whether you're a reseller whose customer is an army of one managing a small environment, part of an IT team managing an enterprise, or they've migrated to the cloud — SolarWinds has powerful, easy-to-use, and affordable products to help them manage their IT performance. <u>www.solarwinds.com</u> *Brand sales specialist available

Sonatype Sonatype is a developer-friendly full-spectrum software supply chain management platform helps more than 1,500 chain management platform helps more than 1,500

organizations and 15 million software developers simultaneously accelerate innovation and improve application security. Their machine learning engine (Nexus Intelligence) has analyzed more than 100 million open source components. Sonatype continuously feeds this intelligence to customers so they make better innovation decisions early and everywhere across their development lifecycle. Code smarter. Fix faster. Be secure. www.sonatype.com





Sophos began producing antivirus and encryption products nearly 30 years ago. Today Sophos' products help secure the networks used by 100 million people in 150 countries and 100,000 businesses, including Pixar, Under Armour, Northrop Grumman, Xerox, Ford, Avis, and Toshiba. As IT networks grow in complexity, Sophos is focused on keeping IT security simple and reliable. They know that a proper security strategy must include networks, servers and devices — all devices — managed easily through the cloud. <u>www.sophos.com</u> *<u>Brand sales specialist available</u>

ThreatDown, powered by Malwarebytes, is an MSP program designed to foster meaningful, profitable relationships using our award-winning, Malwarebytes Nebula platform, and OneView MSP management console. Your organization can offer easy access to the best-in-class endpoint security services your business customers demand. www.malwarebytes.com

Trend Micro™ is a leader in hybrid cloud, endpoint, and network security solutions. They secure organizations by safeguarding critical business information across physical, virtual, and cloud-based environments. www.trendmicro.com *Brand sales specialist available



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Their all-in-one backup appliances simplify data protection, application spin-up, and SLA policy auto-mation. Seamless integration with the cloud delivers long-term retention and fast disaster re-covery. The old way to backup forces customers to manually integrate software, analytics, de-duplication, hardware, and cloud. Unitrends eliminates backup complexity and stress with all-in-one enterprise backup and continuity. www.unitrends.com *Brand sales specialist available





















































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ABBYY FineReader PDF is a PDF tool that empowers information workers to manage any kind of document in the digital workplace. It incorporates both digital documents and paper scans into one unified workflow. Powered by ABBYY's Al-based OCR technology, FineReader PDF makes it easier to digitize, retrieve, edit, protect, share, and collaborate on all kinds of documents in the modern working world. www.abbyy.com

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LoCorelDRAW® Graphics Suite 2018 is a leading graphic design software enjoyed by millions of professionals, small business owners, and design enthusiasts worldwide. It offers a seamless design experience for graphics, layout, illustration, photo editing,

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GitLab is the most comprehensive, scalable enterprise DevSecOps platform for software innovation. GitLab enables organizations to increase developer productivity, improve

operational efficiency, reduce security and compliance risk, and accelerate digital transformation. More than 30 million registered users and more than 50% of the Fortune 100 trust GitLab to ship better, more secure software faster. www.about.gitlab.com

Our three founders started Grafana Labs from three different continents, and today our team is spread across 40+ different

countries. We have offices in New York City and Stockholm, but no HQ. Grafana recognizes that data has incredible power to solve complex problems, transform business, drive innovation, and ultimately make the world a better place. The unfortunate reality is that the data we need often lives all over the place in disparate systems across geos, platforms, servers, and more. It's our mission as Grafanistas to unite data, no matter where it lives, and empower our users to analyze, take action, and make smart decisions. www.grafana.com





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Progress' Progress/CHEF aims to solve automation across the enterprise IT estate, and across functional roles, to provide an environment where a business can build, deploy, and manage any software, anywhere. This state of 'continuous automation' delivers on huge ROI benefits across multiple modes of automation. These fundamental changes in time to deliver software offer immediate ROI based

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Lifecycle, Micro Focus offers portfolios of products dedicated to Application Delivery Management in the form of Application Lifecycle Management, Project and Portfolio Management, Quality Testing, Performance Testing and Deployment Automation. Micro Focus helps customers bridge the old and the new by maximizing the ROI on existing software investments and enabling innovation in the new hybrid model for enterprise IT. www.microfocus.com *Brand sales specialist available

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Mirantis helps organizations ship code faster on public and private clouds. Mirantis provides a public cloud experience on

any infrastructure from the data center to the edge. With Lens and the Mirantis Cloud Native Platform, Mirantis empowers a new breed of Kubernetes developers by removing infrastructure and operations complexity and providing one cohesive cloud experience for complete app and devops portability, a single pane of glass, and automated full-stack lifecycle management with continuous updates. www.mirantis.com



PDF productivity and eSigning all in one place. Equip more employees at lower cost. Solve some of the most common inefficiencies. Drive measurable digital transformation. www.gonitro.com



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favorite devices and preferred technology. Parallels solutions enable seamless delivery of virtual desktops and applications to any device, running Windows on a Mac, Mac management with Microsoft SCCM, and remote access to PCs and Mac computers from any device. www.parallels.com

Puppet makes infrastructure actionable, scalable and intelligent. From the data center to the cloud, Puppet helps enterprises modernize and manage their infrastructure to deliver innovation and efficiency through continuous automation. More than 40,000 organizations — including more than 80 percent of the Global 5000 — have benefited from Puppet's open source and commercial solutions to ensure business continuity, optimize costs, boost compliance and ensure security — all while



SMARTBEAR SmartBear's focus is on one priority that never changes: quality. Smartbear knows that delivering

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organizations and 15 million software developers simultaneously accelerate innovation and improve application security. Their machine learning engine (Nexus Intelligence) has analyzed more than 100 million open source components. Sonatype continuously feeds this intelligence to customers so they make better innovation decisions early and everywhere across their development lifecycle. Code smarter. Fix faster. Be secure. www.sonatype.com

TeamViewer* As the leading global provider of remote connectivity solutions, TeamViewer empowers users to connect anything, anywhere, anytime. The company offers secure remote access, support, control and collaboration capabilities for online endpoints of any kind and hence enables businesses of all sizes to tap into their full digital potential. TeamViewer has been activated on more than 2.0 billion devices; more than 45 million devices are online at any time. www.teamviewer.com *Brand sales specialist available

TechSmith screen capture software and solutions are perfect TechSmith® for anyone who wants to create and share images and videos for better training, tutorials, lessons, and everyday communication. Their flagship products Snagit and Camtasia are easy for anyone to learn. And with expert help content and support, you can quickly create visuals to show what you know. www.techsmith.com

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Canonical delivers open source to the world faster, more securely and more cost effectively than any other company. www.canonical.com

An OpenText company. Webroot, an OpenText company. Webroot, an OpenText company, was the first to harness the cloud and artificial intelligence to stop zero-day threats in real time. Webroot secures businesses and individuals worldwide with threat intelligence and protection for endpoints and networks.

In 2019, Webroot and its parent company Carbonite were acquired by OpenText, a global leader in Enterprise Information Management. Together, we are a market leader in cyber resilience, offering total endpoint protection and disaster recovery for any sized business. www.opentext.com www.webroot.com



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departments maximum flexibility — while making storage smarter, more efficient, and highly available. www.datacore.com

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OpenText is the leader in Enterprise Information Management, both on-premises and for cloud services, offering the only complete solution for Enterprise Information Management offering a comprehensive view of all the information within the organization. www.opentext.com



VIRTUALIZATION & CLOUD



SEAGATE* Seagate Technology has been a global leader offering data storage and management solutions for over 40 years.

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SUSE delivers open source solutions and flexible business practices enabling businesses for their digital transformation needs. <u>www.suse.com</u> *<u>Brand sales specialist available</u>



Wasabi is at the core of your enterprise-ready business cloud. For many companies, migrating their data to the cloud is a necessity, but with Wasabi it's also an opportunity. An opportunity to

choose a bottomless cloud of storage that's 1/5 the cost of AWS S3 and faster than the competition. Whether you need a second copy in the cloud, off-site disaster recovery, an active and accessible data archive, or long term storage, Wasabi's breakthrough price-performance makes the choice simple. One price. Lightning fast speed. No hidden fees. Wasabi hot cloud storage for all your data needs. www.wasabi.com *Brand sales specialist available





























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Designing the industry's first bypass test access point (TAP) is just one of the many benchmarks for success, and since 2011, Garland Technology has accelerated research and development, alongside a commitment to product evolution and quality, to

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PAESSLER THE MONITORING EXPERTS

Paessler believes that monitoring plays a vital part in reducing humankind's consumption of resources. Monitoring data helps customers to optimize their IT, OT and IoT infrastructures, and to

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Since 1997, when they first introduced PRTG Network Monitor, Paessler has combined their in-depth monitoring knowledge with an innovative spirit. Paessler knows the challenges of complex IT, OT and loT infrastructures and networks. Their products empower customers to monitor everything, and thus help them optimize their resources. www.paessler.com *Brand sales specialist available







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favorite devices and preferred technology. Parallels solutions enable seamless delivery of virtual desktops and applications to any device, running Windows on a Mac, Mac management with Microsoft SCCM, and remote access to PCs and Mac computers from any device. www.parallels.com



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MSPs, and DevOps pros. Solarwinds offers value-driven products and tools that solve a broad range of IT management challenges related to networks, servers, applications, storage, virtualization, cloud, or development operations. Whether you're an MSP responsible for multiple customers, or whether you're a reseller whose customer is an army of one managing a small environment, part of an IT team managing an enterprise, or they've migrated to the cloud — SolarWinds has powerful, easy-to-use, and affordable products to help them manage their IT performance. www.solarwinds.com *Brand sales specialist available

TeamViewer* As the leading global provider of remote connectivity solutions, TeamViewer empowers users to connect

anything, anywhere, anytime. The company offers secure remote access, support, control and collaboration capabilities for online endpoints of any kind and hence enables businesses of all sizes to tap into their full digital potential. TeamViewer has been activated on more than 2.0 billion devices; more than 45 million devices are online at any time. www.teamviewer.com *Brand sales specialist available



UVexplorer integrates tightly with Paessler's PRTG Enterprise Monitor solution to combine its automated Layer 2 discovery, inventory, mapping, network

troubleshooting and configuration backup features with PRTG's powerful network monitoring capabilities. www.uvexplorer.com



Acronis*

arcserve**

























DATA MANAGEMENT

Acronis sets the standard with its backup, disaster recovery, and secure file sync and share solutions. Powered by the Acronis AnyData Acronis* Engine and more than 100 patents, it delivers easy, complete and affordable data protection across any environment — virtual, physical, cloud and mobile. More than 5 million consumers and 500,000 businesses in over 145 countries trust Acronis to protect their data. www.acronis.com *Brand sales specialist available

As the world's most experienced provider of data protection solutions, Arcserve's roots in innovation run deep. Starting with the release of their first backup solution in 1988, Arcserve leverages their heritage to develop transformative technological solutions for any data protection need. Going beyond data protection alone, Arcserve takes a whole-business approach to protecting the time, money, and productivity of their customers by removing the complexity of backing up and restoring critical business data. Today, their award-winning solutions are used by organizations in more than 150 countries around the world. www.arcserve.com *Brand sales specialist available

CARBONITE '+ WEBROOT' An OpenText Company. Not so long ago, we used to protect important documents with a carbon — opentext - Security Solutions copy. Then, computers came along. And we started losing data left and right. Now, whether your data lives on a computer, a server or in the cloud, Carbonite helps keep it safe from the common causes of data loss.

In 2019, Webroot and its parent company Carbonite were acquired by OpenText, a global leader in Enterprise Information Management. Together, we are a market leader in cyber resilience, offering total endpoint protection and disaster recovery for any sized business. www.opentext.com www.carbonite.com



DATACORE The Authority on Software-Defined Storage. DataCore SDS eliminates hardware and vendor lock-in, giving IT

departments maximum flexibility — while making storage smarter, more efficient, and highly available. www.datacore.com

Enterprise-class software to migrate and protect unstructured data anywhere. Datadobi provides solutions to ease unstructured data mobility. Their DobiMiner Software Suite allows customers to migrate, copy, replicate, restore, and failover file and object data between heterogeneous or in-family NAS, file-system, and object storage on-premises or in the cloud. Their DobiMiner Software Suite — DobiMigrate, DobiReplicate, and DobiSync — provides the safest, fastest, easiest, and most cost- effective way to ensure your customers' file and object data is always available. www.datadobi.com

DNS Filter is the most accurate threat detection and content filtering tool on the market today. Detecting threats up to 7 days sooner that other solutions, DNS Filter has flexible deployment options, including Roaming Clients for all O/S, and Active Directory integration. DNS features fit any organization, whether you are fully remote, hybrid, or in office. https://www.dnsfilter.com/

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